



## Success Stories from the Field

### Calex Logistics

#### Calex Gets Lean

##### Client Profile:

Calex Logistics is a family-owned and operated business, headquartered in Pittston, PA specializing in full truck load transportation, warehousing, value added services and full service distribution. Founded in 1974, Calex has become a recognized leader in on-time deliveries, professional appearance and customer service for clients throughout the region. Calex Logistics operates approximately 170 trucks and 400 trailers, including dry-vans, refrigerated units and flatbeds and controls approximately 750,000 square feet of warehouse space throughout northeastern Pennsylvania.

##### Situation:

Calex Logistics strives to respond to its customers needs and actively seeks ways to improve its offerings and add value wherever possible. Additionally, Calex Logistics recognizes that a critical factor for success is the ability of the company to be a high performance organization.

Senior Leadership concluded that a company-wide training initiative where all employees would receive training in Lean process improvement methods and have the opportunity to apply their new knowledge and skills to their specific work environment was needed so that Calex Logistics could improve its ability to become a highly efficient, low cost service provider.

##### Solution:

NEPIRC worked with Calex Logistics' Senior Management to create an implementation strategy and a roll-out plan including a communication strategy. Two Calex associates were trained as Lean facilitators and received specialized training in Value Stream Mapping, 5S Workplace Organization and Standard Work. 49 Calex employees received Lean Basic Training and then applied their new knowledge by participating in improvement events in their areas, including the Warehouse, Office, Dispatch, Shop, and Service Bay.

##### Results:

Calex gained additional labor capacity of approximately 1,273 hours by improving the order pick process in the Warehouse and reducing motion waste in the Service Bay area. Additionally, the training resulted in \$30,000 of labor, materials, and overhead cost savings.

##### Testimonial:

*It's exciting to see renewed interest from our employees! They embraced their areas of responsibility (maintenance, warehouse and administration) in finding a "new way" of thinking and working smarter. Our facilitator Maureen Mulcahy did an outstanding job of helping our team understand the processes, how to implement and sustain the changes! Thanks to Maureen Mulcahy and NEPIRC our company completed the Lean Transformation. - Tommy Grimes, Chief Operating Officer*