



## Success Stories from the Field

HawkMtn Labs, Inc.

### ISO Training Helps HawkMtn Maintain Certifications

#### Client Profile:

HawkMtn Labs is a small independent testing laboratory that has been providing environmental sampling and analytical testing services and resources to the northeastern Pennsylvania region for almost 25 years. Their laboratory resources provide high quality analysis of drinking water, groundwater, wastewater and solid waste characterization.

#### Situation:

HawkMtn Labs is committed to securing the necessary certifications needed to advance their business as a serious player in the world of environmental and analytical testing. HawkMtn Labs currently holds certifications with the International Standards Organization: ISO\_9001-2000, and as part of their strategic plan, desired to pursue ISO 17025 Certification as well.

#### Solution:

NEPIRC provided ISO 17025 Consulting/ Training with on site activities to utilize specific issues during the implementation of the company's ISO 17025:2005 Quality Management System. The ISO 17025 is an International Standard that specifies the general requirements for the competence to carry out tests and/or calibrations. As a result of this training the company will have a fully trained staff under ISO 17025:2005 and will be compliant with those standards of a proven methodology and better position itself to accept new customers and enhance existing customer relationships. Additionally, by obtaining NELAP accreditation, HML will recognize an increase in business.

#### Results:

\*Approximately 10% annual growth in business.

#### Testimonial:

*"Laboratory Certifications are the key to marketing our services and maintaining clientele but obtaining them is a very daunting endeavor that takes years of preparation and training. NEPIRC's knowledgeable and experienced staff members have been an integral part in helping us to develop and implement the necessary processes and procedures for obtaining and maintaining industry recognized and required certifications."* - Andrea Mengel, Environmental Laboratory Manager