









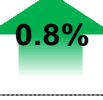

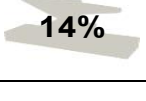












Pennsylvania Manufacturing Scorecard: 2012

2011 Gross Regional Product		
 1st	...largest industry in Pennsylvania in terms of GRP (\$71.0B). From 2010 to 2011, manufacturing gross regional product saw an increase of...	 6.6%
 \$11.1B	...in Primary Metals and Fabricated Metal Products combined GRP for most recent year available (2010). Among all states, Pennsylvania ranked...	 4th
 \$125,653	...gross regional product per manufacturing employee. Although trailing the U.S. this is still a jump from 2010 of...	 5.8%
2011 Economic Impact		
 1,685,631	...jobs are supported by the manufacturing industry. Total indirect business taxes resulting from the industry is under...	 \$10.8B
2011 Employment		
 564,716	...manufacturing employees. Among all states, this ranks...	 5th
 0.8%	Manufacturing employment grew by 0.8% from 2010 to 2011. Among all states, this growth ranks...	 34th
 14%	...of manufacturing employment is in Fabricated Metals. In addition, Primary Metals employment is over...	2X the national average
2011 Establishments		
 14,792	...manufacturing establishments. Among all states, Pennsylvania ranks...	 6th
2011 Wages		
 \$55,243	...average annual wage for manufacturing employees. From 2010, these wages increased by...	 2.9%
 17%	The average annual wage for manufacturing employees is 17% higher than the average Pennsylvania job. Among all states, average manufacturing wages rank...	 19th
2011 Exports		
 \$41.0	...billion in total exports. Among all states, Pennsylvania ranks...	 10th
 4th	...ranked in Primary Metals exports. In Fabricated Metal Products, the state ranks...	 6th
Sources: Bureau of Labor and Statistics, Quarterly Census of Employment and Wages; Bureau of Economic Analysis; U.S. Department of Commerce, International Trade Administration. Although data may reflect different years, all data is based on the most recent releases.		

Pennsylvania Manufacturing Scorecard 2012 Annual Report

The Pittsburgh Regional Alliance (PRA) analyzed the manufacturing sector for the Commonwealth of Pennsylvania and compared it to other states as well as the nation as a whole. The analysis determined the following key findings:

- With \$71.0 billion in economic activity, manufacturing is the largest industry in Pennsylvania, representing 13.6 percent of the gross regional product (GRP). The state experienced a 6.6 percent increase in its manufacturing GRP from 2009-2010, slightly lower than the U.S. (7.9 percent).
- In Pennsylvania, a total of 1,685,631 jobs are supported by the manufacturing industry. The total indirect business taxes resulting from the manufacturing industry equals \$10,796,249,570.
- The manufacturing industry employed 564,716 workers in Pennsylvania in 2011, an increase of 0.8 percent from 2010. Nationally, manufacturing employment increased 1.9 percent over the same time period. The fastest growing Pennsylvania manufacturing industries from 2010 to 2011 based on employment were: primary metals (7.0 percent), electrical equipment and appliances (4.9 percent) and machinery (3.8 percent).
- The top three industries contributing to total manufacturing employment in 2011 were: fabricated metal products at 14.2 percent of employment, food manufacturing at 11.8 percent, and machinery manufacturing at 8.3 percent. The industry with the highest concentration of employees relative to the national average is primary metals, with over twice the concentration of employees.
- Manufacturing establishments in the state experienced a decrease of 1.8 percent from 2010 to 2011, dropping to 14,792 establishments. Nationally, the United States reported a decrease of 1.5 percent. From 2010 to 2011, Pennsylvania saw an increase in establishments in just three manufacturing industries : beverage and tobacco products (2.8 percent), food (1.4 percent) and leather and allied products (10.5 percent, although just four establishments were added).
- The top three industries contributing to total manufacturing establishments in 2011 were: fabricated metal product manufacturing with 3,005 establishments (20.3 percent), machinery manufacturing (9.1 percent) and printing and related support activities (8.5 percent). Fabricated metal products have over twice as many establishments as the next largest industry.
- The 2011 average wage of a manufacturing employee in Pennsylvania was \$55,243, 17.4 percent higher than the average wage of all industries statewide. The manufacturing industry recorded a 2.9 percent change in annual wages from 2010 to 2011, below the U.S. manufacturing average of 5.7 percent. The annual wage of a U.S. manufacturing employee in 2011 was \$59,207.
- In 2011, Pennsylvania exports totaled \$41.0 billion. The industry that had the largest impact on export sales was the chemicals industry, accounting for 19.1 percent of total exports. Pennsylvania also has eleven top-ten industries. The highest ranked is primary metals, which is ranked fourth among the 50 states.

Methodology

To conduct this analysis, the PRA focused on the following data from the following sources:

- Gross Regional Product: *Bureau of Economic Analysis*
- Economic Impact: *IMPLAN Modeling*
- Employment: *Bureau of Labor Statistics Quarterly Census of Employment & Wages*
- Establishments: *Bureau of Labor Statistics Quarterly Census of Employment & Wages*
- Wages: *Bureau of Labor Statistics Quarterly Census of Employment & Wages*
- Exports: *International Trade Administration*

While release dates of data often vary depending on the source, in all cases the most recent data was used if available.

Results

Gross Regional Product

The manufacturing industry in Pennsylvania generated \$71.0 billion in gross regional product (GRP) in 2011. This is the largest industry in the state, representing 13.6 percent of total private GRP, slightly lower than the U.S. average of 14.0 percent.

Manufacturing GRP grew 6.6 percent from 2010 to 2011, much faster than the rate of the overall private sector growth in Pennsylvania (3.9 percent), representing the fifth fastest growing industry in the state. However, Pennsylvania manufacturing is still below the national manufacturing growth rate of 8.2 percent.

Pennsylvania Gross Regional Product by Industry – 2007-2011

Industry	2007	2010	2011	% Change 2007-2010	% Change 2010-2011
All industry total	\$531,098	\$558,918	\$578,839	5.2%	3.6%
Private industries	\$479,421	\$500,341	\$519,654	4.4%	3.9%
Mining	\$4,554	\$6,806	\$7,413	49.5%	8.9%
Utilities	\$10,712	\$11,329	\$11,273	5.8%	-0.5%
Construction	\$21,797	\$18,768	\$19,732	-13.9%	5.1%
Manufacturing	\$70,917	\$66,550	\$70,958	-6.2%	6.6%
Durable goods	\$37,264	\$34,802	\$37,606	-6.6%	8.1%
Nondurable goods	\$33,653	\$31,747	\$33,352	-5.7%	5.1%
Wholesale trade	\$32,133	\$31,754	\$34,026	-1.2%	7.2%
Retail trade	\$31,986	\$32,604	\$33,321	1.9%	2.2%
Transportation and warehousing	\$16,123	\$16,103	\$16,571	-0.1%	2.9%
Information	\$20,730	\$21,769	\$22,561	5.0%	3.6%
Finance and insurance	\$42,360	\$47,751	\$47,920	12.7%	0.4%
Real estate and rental and leasing	\$62,683	\$64,846	\$64,572	3.5%	-0.4%
Professional, scientific, and technical services	\$41,498	\$44,173	\$46,258	6.4%	4.7%
Management of companies and enterprises	\$15,855	\$17,317	\$19,140	9.2%	10.5%
Administrative and waste management services	\$13,583	\$14,135	\$14,832	4.1%	4.9%
Educational services	\$10,645	\$12,618	\$12,857	18.5%	1.9%
Health care and social assistance	\$48,747	\$57,744	\$59,916	18.5%	3.8%
Arts, entertainment, and recreation	\$5,421	\$5,917	\$6,513	9.1%	10.1%
Accommodation and food services	\$12,676	\$12,851	\$13,481	1.4%	4.9%
Other services, except government	\$13,882	\$14,294	\$14,758	3.0%	3.2%
Government	\$51,678	\$58,577	\$59,185	13.3%	1.0%

Source: Bureau of Economic Analysis, 2011 Annual.

In the most recent year where data is available (2010), fabricated metal products and primary metals were the largest manufacturing industries in terms of GRP, with \$6.8 billion and \$4.3 billion, respectively. Among all states, Pennsylvania ranks fifth in fabricated metal products and third in primary metal products.

In terms of non-durable goods production, chemical manufacturing ranked first, with \$10.4 billion. This is the largest manufacturing sector in the state, representing just under 16 percent of all manufactured goods.

The fastest growing manufacturing sectors from 2009 to 2010 with at least \$1 billion in GRP include petroleum and coal products (92.9 percent), furniture and related products (30.8 percent) and computer and electronic products (21.8 percent).

Pennsylvania Manufacturing Gross Regional Product Breakdown – 2007-2010

Industry	2007	2009	2010	% Change 2007-2010	% Change 2009-2010
All industry total	\$531,098	\$537,223	\$558,918	5.2%	4.0%
Private industries	\$479,421	\$480,739	\$500,341	4.4%	4.1%
Manufacturing	\$70,917	\$66,011	\$66,550	-6.2%	0.8%
Durable goods	\$37,264	\$32,794	\$34,802	-6.6%	6.1%
Wood products	\$1,403	\$1,047	\$1,078	-23.2%	3.0%
Nonmetallic mineral products	\$2,175	\$1,827	\$1,917	-11.9%	4.9%
Primary metals	\$6,562	\$3,959	\$4,321	-34.2%	9.1%
Fabricated metal products	\$7,482	\$6,577	\$6,845	-8.5%	4.1%
Machinery	\$4,955	\$4,763	\$5,344	7.9%	12.2%
Computer and electronic products	\$3,256	\$3,967	\$4,807	47.6%	21.2%
Electrical equipment, appliances, and components	\$2,589	\$2,664	\$2,611	0.8%	-2.0%
Motor vehicle, body, trailer, and parts	\$1,161	\$315	\$558	-51.9%	77.1%
Other transportation equipment	\$2,942	\$2,953	\$2,236	-24.0%	-24.3%
Furniture and related products	\$1,491	\$1,074	\$1,405	-5.8%	30.8%
Miscellaneous	\$3,249	\$3,649	\$3,679	13.2%	0.8%
Nondurable goods	\$33,653	\$33,217	\$31,747	-5.7%	-4.4%
Food and beverage and tobacco products	\$7,403	\$8,822	\$8,086	9.2%	-8.3%
Textile mills and textile product mills	\$694	\$542	\$477	-31.3%	-12.0%
Apparel and leather and allied products	\$593	\$514	\$444	-25.1%	-13.6%
Paper	\$3,899	\$4,050	\$4,159	6.7%	2.7%
Printing and related support activities	\$2,178	\$2,026	\$2,018	-7.3%	-0.4%
Petroleum and coal products	\$3,492	\$1,219	\$2,352	-32.6%	92.9%
Chemicals	\$11,886	\$12,304	\$10,376	-12.7%	-15.7%
Plastics and rubber products	\$3,508	\$3,740	\$3,836	9.4%	2.6%

Source: Bureau of Economic Analysis, 2010 Annual.

Economic Impact

According to IMPLAN, a total 1,685,631 jobs are supported directly and indirectly by manufacturing industry in Pennsylvania. The total indirect business taxes resulting from the manufacturing industry is just under \$10.8 billion.

Employment

While there has been a decline in Pennsylvania manufacturing employment over the past decade, according to the most recent BLS data (2011), 564,716 workers were employed in the manufacturing industry in Pennsylvania. This ranks fifth among all states. Manufacturing employment increased 0.8 percent from 2010, trailing the U.S. growth rate of 1.9 percent.

Breaking the manufacturing industry down to its sub-industries, data indicates fabricated metal products has the most employees, representing 14.2 percent of all manufacturing employment. Fabricated metal products employment is 1.4 times the national average concentration. Primary metals

employment, while making up less of the total manufacturing employment in the state, is still over twice the U.S. average in terms of employment concentration.

The industries with the best growth from 2010 to 2011 (with at least 1,000 employees) were primary metals (7.0 percent), electrical equipment and appliances (4.9 percent) and machinery (3.8 percent). Overall, ten of the twenty-two manufacturing industries recorded positive employment growth from 2010 to 2011.

Primary metals and fabricated metal products, the two industries with the highest concentration of employment, also had the fastest growth rates from 2010 to 2011.

Pennsylvania Manufacturing Employment – 2007-2011

	2007	2010	2011	% Change 2007-2011	% Change 2010-2011	Quotient
Total, all industries	5,607,139	5,472,171	5,534,423	-1.3%	1.1%	1.00
Industry: Manufacturing	658,809	560,455	564,716	-14.3%	0.8%	1.13
NAICS 311 Food	68,678	66,497	66,760	-2.8%	0.4%	1.07
NAICS 312 Beverage and tobacco products	6,856	6,740	6,334	-7.6%	-6.0%	0.80
NAICS 313 Textile mills	5,292	3,781	3,625	-31.5%	-4.1%	0.71
NAICS 314 Textile product mills	5,305	4,011	4,045	-23.8%	0.8%	0.80
NAICS 315 Apparel	9,736	6,737	6,081	-37.5%	-9.7%	0.94
NAICS 316 Leather and allied products	1,117	824	956	-14.4%	16.0%	0.76
NAICS 321 Wood products	28,176	19,398	18,686	-33.7%	-3.7%	1.30
NAICS 322 Paper	26,706	24,821	24,312	-9.0%	-2.1%	1.47
NAICS 323 Printing and related support activities	35,364	28,261	27,059	-23.5%	-4.3%	1.34
NAICS 324 Petroleum and coal products	6,802	6,316	6,307	-7.3%	-0.1%	1.33
NAICS 325 Chemicals	46,534	42,964	42,424	-8.8%	-1.3%	1.27
NAICS 326 Plastics and rubber products	38,793	35,155	35,251	-9.1%	0.3%	1.30
NAICS 327 Nonmetallic mineral products	26,569	21,377	20,831	-21.6%	-2.6%	1.34
NAICS 331 Primary metals	42,988	36,002	38,520	-10.4%	7.0%	2.32
NAICS 332 Fabricated metal products	91,300	77,795	80,195	-12.2%	3.1%	1.40
NAICS 333 Machinery	56,968	45,305	47,021	-17.5%	3.8%	1.04
NAICS 334 Computer and electronic products	39,436	31,968	32,023	-18.8%	0.2%	0.68
NAICS 335 Electrical equipment and appliances	26,847	24,671	25,889	-3.6%	4.9%	1.66
NAICS 336 Transportation equipment	42,960	36,783	37,441	-12.8%	1.8%	0.63
NAICS 337 Furniture and related products	22,336	14,817	14,837	-33.6%	0.1%	0.99
NAICS 339 Miscellaneous	30,048	26,230	26,121	-13.1%	-0.4%	1.07
NAICS 3391 Medical equipment and supplies*	16,706	14,947	14,738	-11.8%	-1.4%	1.13

*Medical equipment and supplies manufacturing is a subset of "Miscellaneous" manufacturing

Source: Bureau of Labor Statistics, Quarterly Census of Employment and Wages, Annual 2011.

Establishments

Mirroring employment trends, manufacturing establishments have also been decreasing over the past decade. Recently released BLS data indicates that as of the end of 2011, 14,792 manufacturing establishments existed in the state of Pennsylvania. This ranks sixth among all states. However, unlike the uptick in employment, this represents a slight drop of 1.8 percent from 2010.

In 2011, over 20 percent of all manufacturing establishments were in fabricated metal products, nearly 1.4 times the national average. Machinery had the second highest percentage of establishments at 9.1 percent.

Primary metals had the highest concentration of establishments, nearly twice the national average.

Growth rates for establishments do not necessarily correlate with employment trends. Only three manufacturing industries recorded an increase in establishment count from 2010 to 2011: leather and allied products (10.5 percent), beverage and tobacco products (2.8 percent) and transportation equipment (1.6 percent).

Overall, manufacturing employment increased, while the establishment count was stagnant, indicating already established companies are adding employees to existing establishments rather than new plants opening.

Pennsylvania Manufacturing Establishments – 2007-2011

	2007	2010	2011	% Change 2007-2011	% Change 2010-2011	Quotient
Total, all industries	337,744	339,293	345,838	2.4%	1.9%	1.00
Industry: Manufacturing	16,126	15,064	14,792	-8.3%	-1.8%	1.15
NAICS 311 Food	1,276	1,254	1,226	-3.9%	-2.2%	1.11
NAICS 312 Beverage and tobacco products	182	179	184	1.1%	2.8%	0.87
NAICS 313 Textile mills	163	132	131	-19.6%	-0.8%	1.10
NAICS 314 Textile product mills	270	258	251	-7.0%	-2.7%	0.90
NAICS 315 Apparel	329	260	237	-28.0%	-8.8%	0.84
NAICS 316 Leather and allied products	35	38	42	20.0%	10.5%	0.88
NAICS 321 Wood products	1,089	986	955	-12.3%	-3.1%	1.65
NAICS 322 Paper	314	280	271	-13.7%	-3.2%	1.22
NAICS 323 Printing and related support activities	1,494	1,312	1,258	-15.8%	-4.1%	1.07
NAICS 324 Petroleum and coal products	139	134	131	-5.8%	-2.2%	1.45
NAICS 325 Chemicals	721	691	676	-6.2%	-2.2%	1.10
NAICS 326 Plastics and rubber products	646	645	644	-0.3%	-0.2%	1.28
NAICS 327 Nonmetallic mineral products	843	802	789	-6.4%	-1.6%	1.24
NAICS 331 Primary metals	453	419	413	-8.8%	-1.4%	1.90
NAICS 332 Fabricated metal products	3,139	3,033	3,005	-4.3%	-0.9%	1.36
NAICS 333 Machinery	1,464	1,364	1,349	-7.9%	-1.1%	1.22
NAICS 334 Computer and electronic products	757	699	685	-9.5%	-2.0%	0.96
NAICS 335 Electrical equipment and appliances	361	364	353	-2.2%	-3.0%	1.26
NAICS 336 Transportation equipment	413	368	374	-9.4%	1.6%	0.68
NAICS 337 Furniture and related products	847	713	688	-18.8%	-3.5%	0.95
NAICS 339 Miscellaneous	1,195	1,135	1,133	-5.2%	-0.2%	0.96
NAICS 3391 Medical equipment and supplies*	508	475	470	-7.5%	-1.1%	0.94

*Medical equipment and supplies manufacturing is a subset of "Miscellaneous" manufacturing

Source: Bureau of Labor Statistics, Quarterly Census of Employment and Wages, Annual 2011.

Wages

Manufacturing wages in Pennsylvania rose 2.9 percent to \$55,243 from 2010 to 2011. This rate of growth is right on par with U.S. manufacturing wages, which also grew 2.9 percent from 2009 to 2010.

Pennsylvania manufacturing wages are below the national average of \$59,207, making the state an attractive location for manufacturing businesses. These wages rank 20th among all states. However, to the benefit of employees, the average wage for a manufacturing employee in Pennsylvania is 17.4 percent higher than the average Pennsylvania job.

The manufacturing sub-industry with the highest wages is chemical manufacturing at \$83,423. Petroleum and coal products wages are also well above the average at \$72,730. The sub-industry with the fastest growing wages is petroleum and coal products, growing 6.6 percent from 2009 to 2010. Other industries with significant wage growth include transportation equipment (5.5 percent), machinery (5.3 percent) and primary metals (4.6 percent).

Pennsylvania Manufacturing Wages – 2007-2011

	2007	2010	2011	% Change 2007-2011	% Change 2010-2011
Industry: Manufacturing	\$50,331	\$53,662	\$55,243	9.8%	2.9%
NAICS 311 Food	\$40,274	\$43,141	\$44,283	10.0%	2.6%
NAICS 312 Beverage and tobacco products	\$45,975	\$47,961	\$47,928	4.2%	-0.1%
NAICS 313 Textile mills	\$35,614	\$41,551	\$41,193	15.7%	-0.9%
NAICS 314 Textile product mills	\$32,344	\$33,633	\$35,049	8.4%	4.2%
NAICS 315 Apparel	\$31,427	\$35,607	\$36,610	16.5%	2.8%
NAICS 316 Leather and allied products	\$31,652	\$31,868	\$31,462	-0.6%	-1.3%
NAICS 321 Wood products	\$33,011	\$33,961	\$34,313	3.9%	1.0%
NAICS 322 Paper	\$51,979	\$55,290	\$56,704	9.1%	2.6%
NAICS 323 Printing and related support activities	\$43,248	\$44,325	\$45,573	5.4%	2.8%
NAICS 324 Petroleum and coal products	\$69,606	\$68,252	\$72,730	4.5%	6.6%
NAICS 325 Chemicals	\$79,423	\$84,061	\$83,428	5.0%	-0.8%
NAICS 326 Plastics and rubber products	\$41,550	\$44,346	\$45,331	9.1%	2.2%
NAICS 327 Nonmetallic mineral products	\$49,180	\$49,510	\$50,512	2.7%	2.0%
NAICS 331 Primary metals	\$60,811	\$61,487	\$64,320	5.8%	4.6%
NAICS 332 Fabricated metal products	\$45,485	\$48,456	\$49,502	8.8%	2.2%
NAICS 333 Machinery	\$53,310	\$57,524	\$60,583	13.6%	5.3%
NAICS 334 Computer and electronic products	\$61,540	\$61,494	\$64,219	4.4%	4.4%
NAICS 335 Electrical equipment and appliances	\$52,229	\$58,586	\$59,123	13.2%	0.9%
NAICS 336 Transportation equipment	\$58,220	\$66,043	\$69,645	19.6%	5.5%
NAICS 337 Furniture and related products	\$37,845	\$40,108	\$41,230	8.9%	2.8%
NAICS 339 Miscellaneous	\$48,637	\$51,734	\$53,192	9.4%	2.8%
NAICS 3391 Medical equipment and supplies*	\$53,752	\$56,054	\$57,772	7.5%	3.1%

*Medical equipment and supplies manufacturing is a subset of "Miscellaneous" manufacturing

Source: Bureau of Labor Statistics, Quarterly Census of Employment and Wages, Annual 2011.

Exports

Pennsylvania exports in 2011 totaled \$41.0 billion, a record high for the state. This is an increase of 17.5 percent from 2010. This growth rate ranks about in the middle of the pack among states, at 22nd, although Pennsylvania ranks fourth in terms of total export dollars.

Manufactured-goods exports totaled \$36.5 billion, or 89 percent of all exports. Chemicals were the largest export product, with \$7.9 billion recorded. Pennsylvania chemical exports rank eighth among all states.

Pennsylvania has 11 manufactured-goods industries that rank in the top ten of nationwide exports. The highest ranking of these industries is primary metals, which ranked fourth among all states, at \$4.2 billion.

The fastest growing exports were in the energy sector, with petroleum and coal products more than doubling its 2010 exports, with a growth rate of 128.4 percent. Of the other larger manufactured-goods industries, computer and electronics products was the fastest growing, with 28.6 percent growth. Machinery (except electrical) also had significant growth of 22.3 percent.

Pennsylvania Exports – 2007-2011 – in USD Millions

	2007	2010	2011	% Change 2007-2011	% Change 2010-2011	State Rank
TOTAL: \$USD MILLIONS	\$29,195	\$34,928	\$41,030	40.5%	17.5%	10
325--CHEMICALS	\$5,186	\$7,741	\$7,852	51.4%	1.4%	8
333--MACHINERY; EXCEPT ELECTRICAL	\$4,165	\$3,958	\$4,842	16.2%	22.3%	8
331--PRIMARY METAL MFG	\$3,481	\$3,697	\$4,224	21.3%	14.2%	4
334--COMPUTER AND ELECTRONIC PRODUCTS	\$2,841	\$3,175	\$4,083	43.7%	28.6%	10
336--TRANSPORTATION EQUIPMENT	\$3,250	\$3,104	\$3,282	1.0%	5.7%	
335--ELECTRICAL EQUIPMENT; APPLIANCES & COMPONENTS	\$1,367	\$1,632	\$1,770	29.5%	8.5%	6
324--PETROLEUM & COAL PRODUCTS	\$648	\$675	\$1,541	137.9%	128.4%	10
311--FOOD MANUFACTURES	\$938	\$1,333	\$1,535	63.7%	15.2%	
332--FABRICATED METAL PRODUCTS	\$1,141	\$1,271	\$1,489	30.4%	17.1%	6
339--MISCELLANEOUS MANUFACTURED COMMODITIES	\$1,109	\$1,186	\$1,387	25.1%	17.0%	
326--PLASTICS & RUBBER PRODUCTS	\$872	\$1,063	\$1,259	44.4%	18.5%	6
327--NONMETALLIC MINERAL PRODUCTS	\$639	\$741	\$785	22.9%	6.0%	5
322--PAPER	\$433	\$600	\$675	55.7%	12.4%	
990--SPECIAL CLASSIFICATION PROVISIONS	\$321	\$434	\$439	37.1%	1.2%	
323--PRINTED MATTER AND RELATED PRODUCTS	\$420	\$363	\$395	-6.1%	8.7%	7
321--WOOD PRODUCTS	\$303	\$289	\$291	-3.7%	0.9%	4
337--FURNITURE & FIXTURES	\$118	\$139	\$158	33.3%	13.1%	
313--TEXTILES & FABRICS	\$203	\$165	\$156	-23.1%	-5.4%	
314--TEXTILE MILLS PRODUCTS	\$101	\$93	\$105	3.7%	12.9%	
316--LEATHER & ALLIED PRODUCTS	\$125	\$72	\$87	-30.4%	22.0%	
315--APPAREL MANUFACTURING PRODUCTS	\$71	\$70	\$77	8.1%	9.4%	9
312--BEVERAGES & TOBACCO PRODUCTS	\$28	\$27	\$37	33.0%	36.6%	
511--NEWSPAPERS; BOOKS & OTHER PUBLISHED MATTER	\$15	\$15	\$10	-33.9%	-33.6%	

Source: U.S. Department of Commerce: International Trade Administration, 2011.