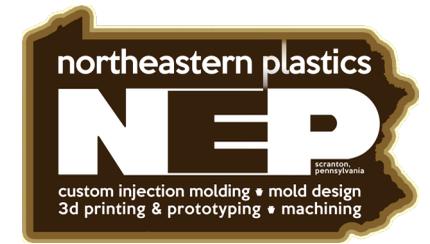




Each month, we recognize one of the region's top manufacturers with the aid of NEPIRC, the Northeastern Pennsylvania Industrial Resource Center. Since 1988, NEPIRC has been working with manufacturers to improve their productivity, profitability, competitiveness and long-term viability through consultative services.



## Woman-owned plastics manufacturer flourishes in Scranton

Always striving to be a leader in the industry leads Northeastern Plastics to constantly educate and improve its knowledge base. Relying on skill and quality, the company produces products in a conscientious way and prides itself on being "Made in the USA."

Northeastern Plastics is a manufacturer of custom injection molded plastic parts and assemblies.

Woman-owned and family-operated since 1982, Northeastern Plastics is headquartered in a 130,000-square-foot, two building facility in Scranton, PA.

President Cindi Telesca Heyen is proud of the company's long-standing roots in Northeastern PA. Her father, Don Telesca, started his injection molding company out of necessity when the company he worked for closed. He and his partner kept things lean and focused on quality injection molding. Cindi and her husband, Alan, continue to run the business with an emphasis on lean principles and invest in the future,



Aerial view of Northeastern Plastics's Scranton facility.



Company President Cindi Telesca Heyen and Salesperson Rob Heyen at their display table at NEPIRC's 2017 MFG Day Regional Manufacturing Showcase and Trade Show.

while focusing on customer service and integrity to keep their clients over the long-term.

The company recently invested in an enterprise resource planning (ERP) system to become more efficient and help with The Heyens

continued growth. It also purchased two new molding machines and some ancillary equipment for the molding department along with a 3-D printer to help with prototypes and small-run jobs.

In total, Northeastern Plastics has 15 injection molding machines with sizes from 70 ton to 350 ton, making it a small-to-medium production run specialist.

Other primary services include warehousing, JIT delivery, Kanban stocking and order fulfillment. Secondary services include product assembly and packaging and sonic welding, along with a full machine shop featuring mold design, mold

maintenance and repair, and machining.

"Without the skill to produce a top of the line product our goal of producing the highest quality injected molded plastics would be unreachable," said Cindi Heyen. "We have a great team with some employees who have been with us almost 30 years and we now have our third generation as part of the business."

Northeastern Plastics participated in NEPIRC's annual Manufacturing Day Showcase and Trade Show held in Scranton in October. "We are fortunate to have great events like MFG Day, right in our own back yard, where we are able to meet other local manufacturers and build new business relationships," said Cindi Heyen.

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