

# 188

Manufacturers served  
in the last 12 months.

Each year, NEPIRC helps manufacturers increase profits, create jobs and establish a foundation for long-term business growth and productivity in northeastern and the northern tier of Pennsylvania.



## Manufacturing In Northeastern & Northern Tier of Pennsylvania

- 1,002 Establishments
- 44,480 Employees
- 3rd Largest Employment Sector
- Average Annual Employee Wages & Benefits = \$67,317
- Total Annual Regional Manufacturing Worker Compensation = \$2.98 Billion
- 2nd Largest Sector in Total Employee Compensation

## NEPIRC Regional Initiatives

- Cybersecurity
- Solidworks, 3D Printing and Robotics
- Supply Chain Risk Mitigation and Optimization
- Broadband Technology and Smart Factories
- Future Workforce and Career Programs

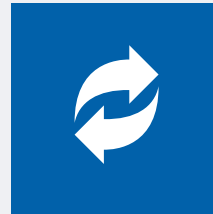
## NEPIRC Client Impact

Impacts reported by NEPIRC are based on independent client surveys conducted by the U.S. Department of Commerce. Measures are a conservative snapshot of benefits. Recurring or cumulative benefits may be larger. The below represents impact reported by clients during the year ended December 31, 2017.



New Sales

**\$38.7** MILLION



Retained Sales

**\$175.1** MILLION



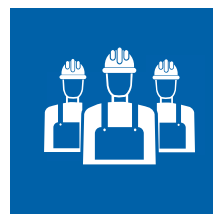
Cost Savings

**\$10.8** MILLION



New Investments

**\$36.6** MILLION



New Jobs  
Created & Retained

**1,881**